



**CONTRACT NO. 7263-1/21**  
**ELECTRICAL CONTROL PANELS, CONTROLLERS, AND VARIABLE FREQUENCY DRIVES PREQUALIFICATION POOL**  
**ROADMAP**

**1. Purpose**

This contract establishes a pre-qualified pool of vendors by group for pricing competition for the manufacture, retrofit, installation, repair, and purchase of electrical control panels, controllers, variable frequency drives, parts, components and accessories, in conjunction with the needs of Miami-Dade County.

**Procurement Contracting Officer:** Ralph E. Tipton  
Phone: (305) 375-2774  
Fax: (305) 375-4407  
Email: [ralph.tipton@miamidade.gov](mailto:ralph.tipton@miamidade.gov)

**2. Award History:**

Add #	Date Issued	Description	Agent
19	7/29/16	<b>Miami Breaker</b> insurance approved and reinstated to BPO for Groups A, B and C.	Ralph E. Tipton
18	7/28/16	<b>Miami Breaker</b> added manufacturers Rockwell Automation and Eaton to Group B Control Panels. <b>Condo Electric</b> added manufacturer Point Eight Power to Group B VFDs.	Ralph E. Tipton
17	4/9/15	<b>John Mader Enterprises Inc. (650048538-01)</b> has been reinstated for group B	Yuly Chaux-Ramirez
16	4/7/15	<b>Custom Controls Technology Inc. (650003633-01)</b> has been reinstated for groups A and B.	Yuly Chaux-Ramirez
15	2/24/2015	<b>Custom Controls Technology Inc. (650003633-01)</b> has been removed from the BPO, groups A and B. The vendor will be reinstated once they comply with the County's Insurance Requirements. <b>John Mader Enterprises Inc. (650048538-01)</b> has been removed from the BPO, group B. The vendor will be reinstated once they comply with the County's Insurance Requirements. <b>Miami Breaker Inc. (650505165-01)</b> has been removed from the BPO, groups A, B and C. The vendor will be reinstated once they comply with the County's Insurance Requirements.	Yuly Chaux-Ramirez

14	1/30/2015	Multitrode Inc (232624171 01) has been removed from the BPO and group B. The vendor will be reinstated once they comply with the County's Insurance Requirements.				Yuly Chaux-Ramirez
13	4/10/2014	Siemens Industry, Inc. FEIN# 132762488 03, prequalified for Groups A, B and C. Vendor met the prequalification requirements.				Marcia Casamayor
12	1/09/2014	Department	Current Allocation	Allocation Increase Request	Modified Allocation	Marcia Casamayor
		AV	\$ 500,000	\$ 0	\$ 500,000	
		ID	\$ 210,000	\$ 0	\$ 210,000	
		SP	\$ 125,000	\$ 0	\$ 125,000	
		WS	\$ 3,300,000	\$ 0	\$ 3,300,000	
		PW	\$ 100,000	\$ 400,000	\$ 500,000	
		Request to increase allocation made by Olga Espinosa-Anderson, PWWM Division Director. Modification under the delegated authority of the ISD Department Director and approved on 1/7/2014.				
11	12/30/2013	Condo Electric Industrial Supply, Inc. FEIN # 592377544 01, adding vendor to Group B, C, and D.				Marcia Casamayor
10	10/03/2013	The following vendor has met all the criteria and has been added to the pool of pre-qualified vendors for Groups A: E & C Electrical Service, Inc. (FEIN# 043743195-01)				Phillip Edwards
9	7/26/2013	E & C Electrical Service, Inc. FEIN # 043743195 01, adding vendor to Group A of this pre-qualification.				Marcia Casamayor
8	7/1/2013	Alttec Corp d/b/a Digital Control, Co. FEIN # 562599186 01 adding vendor to Group B of this pre-qualification.				Marcia Casamayor
7	12/5/12	Condo Electric Industrial Supply, Inc.'s insurance approved and added to purchase order.				Susan Pascul
6	9/10/12	<ul style="list-style-type: none"><li>Icon Supply, Inc. insurance approved and added to purchase order.</li><li>Canseco Electrical Contractor, Inc. insurance approved and added to purchase order.</li></ul>				Susan Pascul
5	8/29/12	<ul style="list-style-type: none"><li>Thevenin Enterprises, Inc. insurance approved and added to purchase order.</li><li>Florida Bearings, Inc. insurance approved and added to purchase order.</li></ul>				Susan Pascul

4	8/17/12	Department	Current Allocation	Transferred Allocation	Modified Allocation	Susan Pascul
		AV	\$ 500,000	\$ 0	\$ 500,000	
		ID	\$ 210,000	\$ 0	\$ 210,000	
		SP	\$ 125,000	\$ 0	\$ 125,000	
		WS	\$ 3,300,000	\$ 0	\$ 3,300,000	
		PW	\$ 0	\$ 100,000	\$ 100,000	
3	5/10/12	Custom Controls Inc. is now qualified for Group A				Robin Webb
2	4/2/2	Miami Breaker, John Mader Enterprises Inc., and Custom Controls Technology Inc. insurance approved and added to purchase order.				Robin Webb
1	3/26/2012	Original award sheet and supplement published with six of the 16 recommended vendors. The remaining recommended vendors will be added to the award sheet and BPO once insurance is approved.				Robin Webb

### 3. Quotation Procedures

Pre-qualified vendors shall be invited to participate in spot market purchases or Request for Quotation (RFQ) as required by the County on either an as-needed or on a periodic basis. When such spot market purchases are initiated, pre-qualified vendors shall be invited to offer a fixed price for the individual purchase. The vendor then offering the lowest fixed price shall be awarded the purchase.

The specifications and/or statement of work will be detailed on the Request for Quotations (RFQ) for each specific project, and will outline the various functions, type of work, equipment, parts and components, required as necessary for the completion of the project. Any omissions of inherent technical specifications shall not relieve the vendor(s) from performing the work awarded to satisfactorily complete the project. As applicable, the vendor(s) shall be responsible for manufacturing, installing, repairing, retrofitting, servicing, and/or the provision of the specified electrical control panels, controllers, variable frequency drives, parts, components and accessories described in the RFQ.

#### Small Purchases

No quotes will be necessary for purchases under \$500.00. In addition, the County may make these purchases based upon the availability of materials and/or geographic location of the vendor.

- ✓ **Certificates/Licenses:** Per Section 2, Paragraph 2.6(A)(5) of the solicitation, any vendor submitting an offer in response to a quotation under Group A shall, at the time of such offer, hold a valid State of Florida Electrical Contractor License or Miami-Dade County Electrical Contractor Certificate of Competency.
- ✓ Bid tabulations **MUST** be provided to bidders upon request, and prior to sending the award recommendation.



- ✓ All quotations are subject to the **Cone of Silence**. Per section 2-11.1(t) of the County code.
- ✓ The most recent version of the County's general terms and conditions apply to each quote. The latest version can be accessed by clicking on the following link <http://www.miamidade.gov/procurement/itb-terms-conditions.asp> , it is ISD Procurement Management's suggestion to print the T&Cs for each quote and add them to the specific quote folder.

Approved bidders will be placed on a "Pre-qualified Bidders List" on a "per group" basis, which will be accessed by the various County departments, as needed, to obtain Spot Market quotations.

#### 4. Pre-qualified Vendors

Vendor	FEIN	Contact Name	Phone Number	E-mail	Group A	Group B	Group C
E & C Electrical Service Inc.	043743195-01	Jose Barroso	786-302-1175	JBARROSO@EANDCELECTRICAL.COM	X		X
Kaman Industrial Technologies Corp	060914701-02	Pablo Rodriguez	305-573-8424	PRODRIGUEZ@FLORIDABEARINGS.COM		X	
Miami Breaker, Inc.	650505165-01	Federico Anselmetti	786-336-5780	FANSELMETTI@MIAMIBREAKER.COM	X	X	X
Siemens Industry Inc.	132762488-03	Edward Lanzillo	954-205-3416	EDDIE.LANZILLO@SIEMENS.COM	X	X	X
Champion Controls Inc	200272741-01	Marcel Wedderburn	954-318-3090	MARCEL@CHAMPIONCONTROLS.COM	X	X	
Thevenin Enterprises Inc	203249293-01	Luis Quintana	305-817-8087	LUIS@THEVENINENTERPRISES.COM	X		
Alttec Corp d/b/a Digital Control Co	562599186-01	John D Cattel	727-547-1622	DCC@DIGITALCC.COM		X	
Barney's Pumps Inc	590720312-01	Jim King	954-346-0669	BERNSTEINL@BARNEYSPUMPS.COM		X	
Benson Electric Inc	591226489-01	James Clark	305-235-6741	ESTRONG66@BELLSOUTH.NET	X	X	
Sullivan Electric & Pump Inc	592242421-01	Gregg Cotton	561-588-5886	GREG@SULLIVANELECTRIC-PUMP.COM	X	X	
Condo Electric Industrial Supply Inc	592377544-01	Jorse Espinola	305-691-5400	CONDOEL@BELLSOUTH.NET	X	X	X
Edd Helms Group Inc d/b/a Edd Helms Electric	592605868-01	Betsy Ozuna	305-653-2520	BETSYO@EDDHELMS.COM	X	X	X
Icon Supply Inc d/b/a Icon Technologies	593243571-01	Chance Walton	813-936-2030	CWALTON@ICON-TECH.COM		X	
John Mader Enterprises Inc d/b/a Mader Electric Motors	650048538-01	Jeremy Mades	239-731-5455	MADERELECTRICMOTORS@MSN.COM		X	
Custom Controls Technology Inc	650003633-01	Gerry Gallo	305-805-3700	GERRY@CUSTOMCONTROL.NET	X	X	
Canseco Electrical Contractors Inc	753049378-01	Barbara Canseco	305-265-9909	BARBARA@CANSECOELECTRIC.COM	X		

**Group A: Installation, Maintenance, Repair and Emergency Services**

Vendors pre-qualified in this group shall be regularly engaged in the business of installing and repairing electrical control panels, controllers and variable frequency drives in areas such as water and sewer utility plants and/or similar locations.

**Group B: Purchase of Parts, Supplies, Components, and Accessories**

Vendors pre-qualified in this group for the purchase of new units, parts, supplies, components and accessories of the above-described products must be manufacturers, authorized dealer(s), or distributor(s) of the manufacturer.

Vendor	Control Panel Mfg's represented	VFD Mfg's represented
Alttec Corp d/b/a Digital Control Corp	Digital Control Corp	
Barneys Pumps Inc.	Eaton/Cutler Hammer Schneider Electric/Square D	Eaton/Cutler Hammer Schneider Electric/Square D
Benson Electric Inc.	CK Controls div of Benson Electric	CK Controls div of Benson Electric
Champion Controls Inc.		Altec/DCC Multitrode
Condo Electric and Industrial Supply, Inc.	Teco Mitsubishi Danfoss	Mitsubishi Teco Danfoss Point Eight Power
Custom Controls Technology Inc.	Eaton Schneider/Square D Rockwell	Eaton Schneider/Square D Rockwell
Edd Helms Group Inc.		Danfoss
Florida Bearings	MPE	Schneider/Square D Baldor
Icon Supply Inc.		Ikon Yaskawa Magnetek
John Mader Enterprises Inc.	Best Controls	
Miami Breaker	Miami Breaker Rockwell Automation Eaton	
Kaman Industrial Technologies Corp	MPE	Schneider/Square D Baldor

Multitrode	Multitrode	
Siemens Industry Inc	Yaskawa	Yaskawa Siemens ABB
Sullivan Electric & Pump Inc.		Yaskawa

**Group C: Installation, Maintenance, Repair and Emergency Services (for Projects Requiring Plans and Drawings)**

Vendors pre-qualified in this group meet the minimum requirements of Group A and have provided the vendors, or a subcontractor possessing a Florida Professional Electrical Engineer (P.E.) license for projects requiring plans and drawings.